

# ŠKODA AUTO IN THE FIRST THREE QUARTERS OF 2020

**ŠKODA AUTO DELIVERED 721,900 CARS TO CUSTOMERS**

In the first three quarters of 2020, ŠKODA AUTO delivered 721,900 vehicles to its customers. Despite the challenging situation, the car maker was able to grow in Russia.

## WESTERN EUROPE

2019: **397,300**  
2020: **312,900**

**-21.2%**

## CENTRAL EUROPE

2019: **159,500**  
2020: **134,700**

**-15.6%**

## EASTERN EUROPE

2019: **37,200**  
2020: **27,400**

**-26.2%**

DELIVERIES TO CUSTOMERS

JANUARY-SEPTEMBER 2020

## TOTAL

2019: **913,700**  
2020: **721,900**

**-21.0%**

## RUSSIA

2019: **61,500**  
2020: **65,200**

**+6.0%**

## CHINA

2019: **194,500**  
2020: **124,900**

**-35.8%**

The ŠKODA ENYAQ iV is the Czech car manufacturer's first production model to be built on the MEB platform, designed exclusively for electric vehicles. The ENYAQ iV comes with rear-wheel or all-wheel drive and powerful electric motors for a dynamic emission-free drive with a range of up to 510 km.



## ŠKODA AUTO GROUP<sup>1)</sup>: KEY FIGURES FROM JANUARY TO SEPTEMBER 2020

		JANUARY – SEPTEMBER		Change in % <sup>2)</sup>
		2020	2019	
DELIVERIES TO CUSTOMERS	No. of cars	<b>721,900</b>	<b>913,700</b>	<b>-21.0</b>
DELIVERIES TO CUSTOMERS EXCLUDING CHINA	No. of cars	<b>597,000</b>	<b>719,300</b>	<b>-17.0</b>
PRODUCTION <sup>3)</sup>	No. of cars	<b>575,000</b>	<b>761,700</b>	<b>-24.5</b>
SALES <sup>4)</sup>	No. of cars	<b>596,000</b>	<b>804,900</b>	<b>-25.9</b>
SALES REVENUE	Million EUR	<b>12,038</b>	<b>14,811</b>	<b>-18.7</b>
OPERATING PROFIT	Million EUR	<b>469</b>	<b>1,175</b>	<b>-60.1</b>
RETURN ON SALES	Percent	<b>3.9</b>	<b>7.9</b>	<b>-</b>
INVESTMENTS (w/o capitalised development costs)	Million EUR	<b>444</b>	<b>745</b>	<b>-40.4</b>
NET CASH FLOW	Million EUR	<b>458</b>	<b>1,517</b>	<b>-69.8</b>

<sup>1)</sup> The ŠKODA AUTO Group comprises ŠKODA AUTO a.s., ŠKODA AUTO Slovensko s.r.o., ŠKODA AUTO Deutschland GmbH, ŠKODA AUTO Volkswagen India Private Ltd. and a share in the profits of OOO VOLKSWAGEN Group RUS.

<sup>2)</sup> Percentage deviations are calculated from non-rounded figures.

<sup>3)</sup> Comprises the production of the ŠKODA AUTO Group, excluding production in China, Slovakia, Russia and Germany, but including other Group brands such as SEAT, VW and Audi; vehicle production excluding part/complete kits.

<sup>4)</sup> Comprises sales of the ŠKODA AUTO Group to distribution companies and includes other Group brands, such as SEAT, VW, Audi, Porsche and Lamborghini; vehicle sales excluding part/complete kits.

## TOP HIGHLIGHTS



### INDUSTRY 4.0 INNOVATIONS

ŠKODA AUTO uses a robot at its Kvasiny plant to pick starter batteries from pallets and supply them to the production line **just in sequence**. At the Vrchlabí plant, the company used a 'digital twin' to install a new workstation without having to stop production.



### ARTIFICIAL INTELLIGENCE IN LOGISTICS DEPARTMENT

The OPTIKON app uses artificial intelligence to calculate the quantity of items and how they should be stacked on pallets in order to maximise the capacity of shipping containers. This allowed ŠKODA to save **151 shipments and 80 tonnes of CO<sub>2</sub> in the first six months of 2020 alone**.



### ECO-FRIENDLY WRAP MATERIAL

ŠKODA AUTO is testing biodegradable film to package components shipped to the plant in Pune, India. After use, the material can be composted. **Three to six months later, it even contributes to improving soil quality**. This way, the car producer also eliminates around 500 kg of conventional plastic each month.

## TOTAL DELIVERIES OF ŠKODA CARS TO CUSTOMERS

